

South Africa: Exosun partners with Lesedi

This partnership will offer the most localized South African solar tracking system

Cape Town, Republic of South Africa, *March 22, 2017.*

[Exosun](#), worldwide leading supplier of advanced, cost-effective solar tracking solutions for ground-mounted photovoltaic (PV) plants, and [Lesedi Nuclear Services](#), a leading South African company for the power industry, based in the Western Cape, offering engineering, project management, recurrent maintenance services and technical resources are pleased to announce their partnership agreement.

Since establishing its presence on the African continent in 2015 through the registration of its Cape Town subsidiary, Exosun (Pty) Ltd has been very active in business development, understanding the capabilities of the local market and developing its manufacturing capacity in view of upcoming projects in the Sub Saharan region. In 2016, Exosun secured its first MW project in Namibia. This success has enabled Exosun to mobilise its qualified South African suppliers for this first project.

From this first success, Exosun (Pty) Ltd is set to have a bright future in the region and this has lead Exosun CEO to deploy a new strategy with the light of Exosun’s deep understanding of the importance of localisation and need of strong alliances with reputable players in the industry in South Africa.



“After months of extensive research to develop the best strategy in order to benefit our prospects and clients, we have found Lesedi to be a strong reputable industry stakeholder. Our complementary approach will ensure the success of our customers” says François Ménard, Exosun’s CEO.

He adds, “Lesedi will deliver the support needed to our customers and will ensure plant design, tracker manufacturing and installation of our single axis tracker, offering to our customers the highest possible level of local content while also providing a very high level of BBBEE compliance. Lesedi will offer all the services covering the full lifecycle of a PV plant project, ensuring plant performance and customers’ success for the long-term”.

Lesedi’s CEO Mr Francis Carruthers emphasized that, “this is a strategic partnership that will be complementary to Lesedi’s expanding market offerings in the renewable sectors in Africa and we will ensure we achieve the highest degree of local content. Lesedi over the years has demonstrated that local content can be achieved across the entire value chain of projects it’s engaged in and this partnership with Exosun will achieve the same again.”

About Exosun

Exosun is a worldwide leading supplier of advanced, cost-effective solar tracking solutions for ground-mounted power plants. Driven by operational excellence, innovation and long-term customer commitment, Exosun partners with energy producers, developers and EPCs to boost their solar profits.

Exosun's head office is based in France (Bordeaux) with subsidiaries in the U.S.A, in South Africa and in Brazil, as well as representative offices in Mexico, Chile, Portugal, and Spain.

To learn more, visit www.exosun.net, and follow us on Twitter [@Exosun](https://twitter.com/Exosun).

About Lesedi Nuclear Services

Lesedi is a South African based Engineering Procurement and Construction (EPC) company, executing power infrastructure projects in Africa in the Renewable, Coal, Oil and Gas, Mining and Nuclear sectors.

Lesedi also provides operations and maintenance for power plants and also specialises in representing niche market products associated to its business in the areas of Fire Detection and Protection, Electrical software products and now Solar Tracking.

Visit www.lesedins.co.za/technology-products

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